



"The Candlemakers Superstore!"

February 2001 Newsletter!

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WEBSITE:
www.candlesupply.com
Call Toll Free:
1-877-MELT WAX

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Bitter Creek..... Finding New Ways to Serve You Better!

SAMPLE DEAL:

Get ready for St.Patty's Day!

~ Irish Cream
~ Irish Mocha
~ Clover Leaf
1 ounce samples
only \$1.00 each!

More for your \$:

Remember, Buy five 1 oz. scents and get a 6th one FREE!

Or...

Buy five 2 oz. scents and get the 6th one FREE!

Bulk Buy on UV!

New bulk price on UV Inhibitor only \$24.95 / lb!

Coming Soon:

Toll Free Ordering from Canada, Puerto Rico & Virgin Islands!

To unsubscribe from our e-mailing list, [Click Here.](#)

Bonus Scent of the Month:

Lily of the Valley

For every 4 lbs of any fragrance you buy, get 1 lb of this month's scent for only \$7.00!

★ NEW PRODUCTS:

- ~New Gram/Oz Scales in stock!
- ~Ceramic Light Bulb Rings!
- ~Double Boiler Makers!

★ NEW SCENTS:

Coming Soon....

Toasted Marshmallow
English Leather
Cinnamon Stick
Cucumber Melon –

Finally THE one! After much feedback from customers, we had this specially blended for us with our Honeydew Melon, Wild Watermelon & Cucumber!

★ COMING SOON...

~New Container Waxes!
Astor 10223 and Dussek 5766 will be in stock soon!

~New Improved Ecowax Pillar!
~New Flaked Ecowax CB120!

~Glass Embeds!
We will soon have a full line of embeds for gel including fish, crabs, fruits, dolphins & more!

~"Lead Free" labels for candles!
Boost sales and make your customers feel safe!

★ SALE ITEMS:

- ~ Ecowax CB135 Super Sale! Only .89 per pound (38 lb pails)
- ~ Cosmetic Glitter ... \$1.00 off!

★ WEBSITE: Great news!

Secure online ordering is finally here! Try our new shopping cart system today and receive **2% off your entire order.**

★ COMPANY NEWS:

We have completed our new warehouse and moved our packing department into it's new facility. All this extra space will enable us to expand our product line, including many more fragrances! We will also have plenty of room to expand our office area so our staff can serve you better. We want to thank all of our wonderful customers, as we would not have been able to do this without all of you!

★ TIP OF THE MONTH:

Q ~ Why does shipping cost so much when my order was so small?

A ~ UPS & Fedex charge a minimum of a full pound for any package, even if it weighs less. The first pound costs the most, and the more pounds you ship, the further your shipping dollar goes! Here is an example: You live in Arizona and your zip code is 85625. If we ship you a 1 pound (minimum) package, the shipping will cost \$6.17. Here are the rates on that zip code and package in 1 lb increments:

2 lbs = \$6.58, 3 lbs = \$6.84,
4 lbs = \$7.11, 5 lbs = \$7.31,
6 lbs = \$7.52, 7 lbs = \$7.73
So you see, for a little over a dollar more you can ship three more lbs worth of merchandise! Why place a small order, for instance, a 1 ounce bottle of dye that's only \$4.95, when you're going to pay more than that to ship it? You're better off getting a bigger order together and stretching your shipping dollars!

Don't Forget...

You must mention the newsletter specials when ordering to receive the sale price!

Do you have a "Tip of the Month" to share? Send it in!

We love to hear your suggestions on new scents and products! Looking for a hard to find product? Let us know!

Try our website search bar to find what you need fast!

Track your order online from our website!

As always, we appreciate your patronage and look forward to being of service to you!

The BC Crew!

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All sales & specials published in this issue are good until date of the next published newsletter issue.