



"The Candlemakers Superstore!"

December 2003 Newsletter!



Volume 5, Issue 12

December 1, 2003

WEBSITE:
www.candlesupply.com
Call Toll Free:
1-877-MELT WAX

Bonus Scent of the Month:

Huckleberry

Buy 4 lbs. of any regular priced fragrance, and get 1 lb of the bonus scent for only **\$ 8.00!**

SAVER SAMPLERS!

The Dozen Deal: 12 for \$20.00!

Pick 12 different 1 oz. scents of your choice! A perfect way to try our new scents, or some old ones too!

**Limit 1 oz. ea. scent per customer please.*

Half Dozen Deal: Buy five different 1 oz. scents and get a 6th one **FREE!**

**Not applicable to sale priced scents.*

FREE Sniffies!


Every order over \$100 gets a free 1/2 oz scent sample of your choice!



Don't Forget

You must mention the newsletter specials when ordering to receive the sale price!

★ NEW PRODUCTS:

~ Aroma Beads!  Amazing little clear plastic beads that will absorb up to 30% fragrance oil! Great for use in sachets, car air fresheners, vacuum bags, or in potpourri dishes! This will be the **hot** new product of the year! They can be colored with liquid candle dyes and can be pearlized with our Mica powder to make dazzling gifts! See the instruction page of our website for creative ideas on how to use Aroma Beads!


~Cozy-Up Wickless Candle Warmers!

~ New Book - Making Hand Dipped Candles, by Betty Oppenhiemer

~ New Improved Hot Cocoa fragrance oil!

~ Lip Balm Starter Kit!

★ COMING SOON...

~ Cookie Cutters! 3" size cookie cutters in several shapes, perfect for making Salt Dough Ornaments or Aroma Ornaments! 

~ Rusty Tin Jar Cappers! Hearts & Stars designs!

~ New Closeout Fragrances are on the way, including Apricot Peach, Fresh Cut Lilacs, A Dozen Roses, Rain, Tropical Papaya, Strawberries & Cream, Orange Cream, Daffodil, & Vanilla Fields!

★ NOTES:

We will be closing early at 3:00pm Dec. 24th for Christmas Eve, and will be closed on Dec. 25th & 26th for Christmas. We will also be closed on Dec. 30, 31 & Jan. 1st for Inventory & New Year's Day.



We wish you and your families the happiest of holidays from our entire family at Bitter Creek!

★ SALE ITEMS:

~ Closeout Fragrance Sale! All closeout fragrances are now \$2.00 off per pound til the end of the year! Stock up now!

~ Closeout Glassware \$1.00 Off til the end of the year!



TIP OF THE MONTH:

"I have been looking for ways to expand my customer base, and introduce new people to my candles, so I started doing Open Houses with other businesses like Pampered Chef, Natural Bodycare, Silpada Jewelry and other home crafters. Just by opening up my home, and letting people come in and actually smell the different scents, and having the other businesses invite "their" customers, I have gained a new list of contacts and leads that I didn't have before. I put out a list to sign up for my email ads and specials and have a whole bunch of new contacts now! Offering a gift basket drawings etc. helps get the people there also!"

Becky Storm

CONTESTS:

Customer of the Month!
All online orders of \$50 or more are automatically entered each month to **win \$10 in BC Bucks!**

This Month's Winner:

Bylle Benton

Do you have a "Tip of the Month" to share? Send it in to us at Tips@candlesupply.com and you could **win \$25 in BC Bucks!**



NOTES:

If you need an order to arrive in time for Christmas, we recommend that you place your order no later than December 12th to be safe!

As always, we appreciate your patronage and look forward to being of service to you!

Doneen & Rich & The BC Crew!

All sales & specials published in this issue are good until date of the next published newsletter issue unless otherwise noted.

Bitter Creek..... Finding New Ways to Serve You Better!