

"The Candlemakers Superstore!

# ctober 2006 Newsletter!

Volume 8, Issue 10 October 1, 2006 (12:00 am cst)

# WEBSITE:

www.candlesupply.com Call Toll Free: 1-877-MELT WAX

### **Bonus Scent** of the Month:

Candied Chestnuts

Buy 5 lbs. of any regular priced fragrance, and get 1 Ib of the bonus scent for only \$ 8.95!

# SAVER SAMPLERS!

## \*New Improved!\* Baker's Dozen: 13 for \$20.00!

Pick 13 different 1 oz. scents of your choice! A perfect way to try our new scents, or some old ones too! \*Limit 2 oz. ea. scent per customer please.

#### Half Dozen Deal:

Buy five different 1 oz. scents and get a 6th one FREE!

\*Not applicable to sale priced scents.

### FREE Sniffies!

Every order over \$50 gets a Free ½ oz scent sample of your choice!



You must mention the newsletter specials in comment section of cart, or on phone when ordering to receive the sale prices!

### T NEW PRODUCTS:

# ~ Kraft Soap Boxes! These cardboard boxes have a window so you can see the soap, and fit a

standard 2.5" x 3.5" soap bar! Fits bars made in our wooden soap molds ©

~ White Beeswax Pellets! Great for use in lip balms, lotions, creams and other cosmetics as well as candles!

### **COMING SOON:**

New Improved BC Aroma Bears! All cloth construction with Velcro pouch for stuffing with herbs! Look for them around mid October!

## MIX OF THE MONTH:

This month's Scent blend:

#### French Toast

1/3 Cinnamon Toast 1/3 Eggnog 1/3 Fresh Baked Bread

# **FOOD FOR THOUGHT:**

Greatness comes not when things go always good for you. But greatness comes when you're really tested, when you take some knocks, some disappointments, when sadness comes. Because only if you've been in the deepest valley can you ever know how magnificent it is to be on the highest mountain.

- Author Unknown

# SALES:

You must use sale codes when ordering for sales to be applied!

~ \$1.00 off per 16 oz bottle of AromaMagic™ oils for reed diffusers! Code: AM1006

For fragrance blending ideas w/ our AromaMagic oils click here!

\*Sale starts Oct 1st, 12:00am, Ends Oct 31st, 11:59pm CST. No rain checks, backorders or backdating. Special applies to orders placed during the special only, and on in stock items only. No exceptions.

#### BC Book Club!

Book of the Month 20% Off! This month's book is:

> Making Scented Candles by Rosevita Warda

# TIP OF THE MONTH:

Quality control program - When I pour candles, everything that goes into that batch of candles goes into my "Candle QC Journal." Each book & each page is numbered. The top line lists the fragrance & date. On subsequent lines, I record the amount & type of wax (such as 6# EZ Soy), color, & FO. Finally, I record "Yield" (6-16 oz jars) and wicks used. I also record the pour temp, wax consistency and anything else that may have been unusual in the pour.

Every candle has a warning label with its assigned source #. "3-65" on the bottom of "Just Peachy" fragrance means book 3, page 65, Just Peachy. Then if a customer has a problem with a candle, I can look up the source # in my book and determine what may have been the problem. I can pull another candle of the same source number from the shelf & do a test burn to determine if I need to pull candles from other accounts.

Annie Stookey Sugar Bush Hollow Natural Gifts You've won \$25 in BC Bucks!

# CONTESTS:

Customer of the Month! All online orders of \$50 or more are automatically entered each month to win \$10 in BC Bucks!

This Month's Winner:

Kevin Ewers

Do you have a "Tip of the Month" to share? Send it in to us at Tips@candlesupply.com and you could Win \$25 in BC Bucks!



As always, we appreciate your patronage and look forward to being of service to you! Doneen & Rich

& The BC Crew!

All sales & specials published in this issue are good until date of the next published newsletter issue unless otherwise noted.