



"The Candlemakers Superstore!"

October 2004 Newsletter!

Volume 6, Issue 10 October 1, 2004 (12:00 am cst)

WEBSITE:
www.candlesupply.com
Call Toll Free:
1-877-MELT WAX

Bonus Scent of the Month:

Frankincense & Myrrh

Buy 4 lbs. of any regular priced fragrance, and get 1 lb of the bonus scent for only **\$ 8.00!**

SAVER SAMPLERS!

The Dozen Deal: 12 for \$20.00!

Pick 12 different 1 oz. scents of your choice! A perfect way to try our new scents, or some old ones too!

**Limit 2 oz. ea. scent per customer please.*

Half Dozen Deal: Buy five different 1 oz. scents and get a 6th one **FREE!**

**Not applicable to sale priced scents.*

FREE Sniffies!

Every order over \$100 gets a free 1/2 oz scent sample of your choice!



Don't Forget

You must mention the newsletter specials when ordering to receive the sale price!

★NEW PRODUCTS:

~ New Closeout Scents! **SALE!**
Apples & Cloves, Autumn Spice, Banana Cream Pie, Basil & Nectarine, Cool Mountain Air, Daffodil Fields, Fresh Outdoors, Heavenly Honeydew, Lemon Bundt Cake, Strawberry Margarita, Violet & Birch, and Waterlily!

~ Craft Wire for hanging candle charms in silver, gold & copper! Great for wire wrapping crystals, beads and stones for decorating candles or making jewelry too!

★COMING SOON...

~ New Scents Coming!
*Twigs n' Berries **HOT!**
*Basil Sage Mint
*Honey Coco Mango

~ More New Candle Charms!
Many new designs coming, including candy canes, fairies, flowers, birds, gingerbread men, puffed hearts & more!

~ Six cavity snap apart clamshell tart molds!

★MIX OF THE MONTH:

This month's blend:

Toffee Coffee
50% English Toffee
50% Fresh Brewed Coffee

★NOTES:

We would like to thank everyone who attended the Texas Candle Conference! We enjoyed meeting you all and look forward to seeing you again next year!

★SALE ITEMS:

We're clearing out the old and making room for new! Many products on clearance at HUGE savings! Get them while you can! See the "Clearance" page on our shopping cart for these items!

~ Pottery Clearance!
All styles of Pottery now **40% Off** while supplies last!

~ Clearance Sale on all Zodiac Scents! Now **only \$9.99** per pound while supplies last!

~ Clearance on Citro-flower fragrance oil... now **only \$8.99** a pound! Great for bug sprays!

~ Critter Clearance!
All stuffed critters (excluding BC Bears) are now on sale for **only \$2.50 each** while they last!

~ Cozy-Up Candle Warmers on sale for only \$5.00 each! That's **HALF OFF!**

~ We still have some of our old line of Gelwicks left from before we got our new line of Gelwix™. So we're closing them out for **HALF OFF!** That's only \$3.99 per hundred!

~ Clearance on Closeout Soap Molds... marked down from \$5.95 to **only \$4.00 each!**



TIP OF THE MONTH:

Make a Rolodex Record!
If you need to get organized with your records for each scent, consider using a rolodex address file. Buy the blank address cards and fill out one for each scent, and write in which wick worked in which size jars, amount of scent used, how many drops or chips of which color, wax, etc. Saves a lot of time when wanting to duplicate your candles... now you can just flip to that scent alphabetically and have all your info in one spot! Also, use this method for keeping track of customers and friends' favorite scents, items, birthdays, etc. Thanks Kristin Hines...
You've won \$25 in BC Bucks!

CONTESTS:

Customer of the Month!
All online orders of \$50 or more are automatically entered each month to **win \$10 in BC Bucks!**

This Month's Winner:

Mary E. Lawson

Do you have a "Tip of the Month" to share?

Send it in to us at Tips@candlesupply.com

and you could

Win \$25 in BC Bucks!



NOTES:

Happy Halloween!



As always, we appreciate your patronage and look forward to being of service to you!

Doneen & Rich & The BC Crew!

All sales & specials published in this issue are good until date of the next published newsletter issue unless otherwise noted.

Bitter Creek..... Finding New Ways to Serve You Better!