



"The Candlemakers Superstore!"

# September 2004 Newsletter!

Volume 6, Issue 9      September 2, 2004 (9:00 pm cst)

WEBSITE:

[www.candlesupply.com](http://www.candlesupply.com)

Call Toll Free:

1-877-MELT WAX

## Bonus Scent of the Month:

**Vanilla Spice**

Buy 4 lbs. of any regular priced fragrance, and get 1 lb of the bonus scent for only **\$ 8.00!**

## SAVER SAMPLERS!

### The Dozen Deal: 12 for \$20.00!

Pick 12 different 1 oz. scents of your choice! A perfect way to try our new scents, or some old ones too!

*\*Limit 2 oz. ea. scent per customer please.*

### Half Dozen Deal:

Buy five different 1 oz. scents and get a 6th one **FREE!**  
*\*Not applicable to sale priced scents.*

### FREE Sniffies!

Every order over \$100 gets a free ½ oz scent sample of your choice!



### Don't Forget

You must mention the newsletter specials when ordering to receive the sale price!

## ★ NEW PRODUCTS:

~ New Cookie Cutters in stock! Apple, Candle, Deer, Foot, Frog, Lighthouse, Moose, Rabbit, Santa, Scary Cat, Seahorse, Halloween Set & Thanksgiving Set!

~ New Candle Charms! **FOOL** Little pewter charms for hanging on your jar or pillar candles! Add a unique decorative touch and boost sales instantly!

~ Ceramic Candle Warmers! Great for wick-less candles!

~ New Soap Slicing Plane! Make soap curls to embed with this stainless steel slicing tool!

~ Pinch, Smidgen & Dash Three Piece Measuring Spoon Set! Perfect for using with our Powdered Dyes!

## ★ COMING SOON...

~ Six cavity snap apart clamshell tart molds! **HOT!**

~ New Closeout Scents! Waterlily, Daffodil, Floral Bouquet, Violet & Birch, Honeydew Melon, Banana Cream Pie, Lemon Cake, Strawberry & Cream, Pumpkin Pie, Spiced Apple, Basil & Nectarine, and Fresh Outdoors!

## ★ MIX OF THE MONTH:

This month's blend:

Winter Cocoa  
75% Hot Cocoa  
25% Peppermint

## ★ NOTES:

We will be attending the Texas Candle Conference on September 18<sup>th</sup> and hope to see many of you there! We will have samples to sniff, door prizes to give away and goodies for each attendee! For more info go to:

[www.texascandleconference.com](http://www.texascandleconference.com)

## ★ SALE ITEMS:

~ 20% Off Candle Additives! Vybar, Stearic Acid, Universal Additive & Gloss Poly on sale!

~ 20% Off Fixed Oils! Apricot Kernel, Avocado, Canola, Castor, Coconut, Grape Seed, Palm, Safflower, Sesame, Soybean, Sunflower, and Sweet Almond Oil!

~ Pottery Clearance! All Christmas Pottery is now 25% Off while supplies last!

Sales start September 2nd at 9:00pm central time, and ends on Sept. 30th at 11:59pm central. Specials are good during those days only and applies to orders placed during the special only, and on in-stock items only, no back orders or rain checks.  
**Must mention newsletter specials!**



## TIP OF THE MONTH:

**Life Saver Look-Alike Tea Lights!** Package a 6-pack of clear-cup tea lights in a roll using a sheet of cello, or cut open a cello bag to make a sheet. Twist the ends and tie each with a ribbon or colored twist tie. Use a hang tag rather than a label. You want people to see the colors through the cello.

These look best in a variety of colors rather than just one. Rainbow colors in various fruit scents are especially cute. This makes your tea lights look like rolls of that famous candy! It's also a nice, inexpensive way for customers to sample a variety of your fragrances.

Thanks Stephanie T.  
You've won \$25 in BC Bucks!

## CONTESTS:

Customer of the Month!

All online orders of \$50 or more are automatically entered each month to win **\$10 in BC Bucks!**

**This Month's Winner:**

Magdalena Vasiliu  
Gandy

Do you have a "Tip of the Month" to share?

Send it in to us at

[Tips@candlesupply.com](mailto:Tips@candlesupply.com)

and you could

**Win \$25 in BC Bucks!**



## NOTES:

**Stock up now on Halloween supplies!**

**Don't forget the Candy Corn, Witches Brew, Black & Orange Dye, etc!**

As always, we appreciate your patronage and look forward to being of service to you!

**Doneen & Rich & The BC Crew!**

*All sales & specials published in this issue are good until date of the next published newsletter issue unless otherwise noted.*

Bitter Creek..... Finding New Ways to Serve You Better!