



"The Candlemakers Superstore!"

August 2003 Newsletter!

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WEBSITE:

www.candlesupply.com

Call Toll Free:

1-877-MELT WAX

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SAVER SAMPLERS!

The Dozen Deal:
12 for \$20.00!

Pick 12 different 1 oz. scents of your choice! A perfect way to try our new scents, or some old ones too!

**Limit 1 oz. ea. scent per customer please.*

More for your \$:

Remember, buy five different 1 oz. or 2 oz. scents and get a 6th scent of the same size

FREE!

**Not applicable to sale priced scents.*



Reminder:

Start on your Fall & Halloween line now! Try our Candy Corn, Witches Brew, Licorice, Pumpkin Spice, S'mores, and Mulled Cider!

Bonus Scent of the Month:

Lime

Buy 4 lbs. of any regular priced fragrance, and get 1 lb of the bonus scent for only **\$ 8.00!**

★ NEW SCENTS:

We are in the process of testing many new scents. We go through hundreds of samples and test with great scrutiny to find only the best fragrances for our customers. We have become much more picky about the oils we choose over the last few years, and we appreciate your patience! Ever since we first began to carry EZ Soy, we have tested all new fragrances in soy as well as paraffin to ensure the best possible scent throw. We test at 1 oz per pound (approx 6%) and if it doesn't throw, we throw it out! We try to make it so you don't have to use 1.5 oz to get a great smelling soy candle!

★ NEW PRODUCTS:

~ Pre-Sweetened Flavor Oils! Our exclusive line of **Kiss Kwenchers™** are here! Luscious, vegetable oil based flavors for your lips! Several yummy flavors now in stock... Rootbeer, Groovin Grape, Very Cherry, Honey Bee Mine, Peachy Keen, Jumpin Java, Blueberry Blitz, Cuckoo for Coconut, Strawberry Splash & Wildberry Burst! More flavors coming soon!

~ New Jelly Jar Lids:  2 new colors...Antique Rustic & Pewter Rustic!

★ COMING SOON...

~Many more new closeout fragrances!

~ More new flavor oils!

★ COMPANY NEWS:

Convention Notes:

We would like to thank all of you who attended the IGCA convention and stopped by our booth to meet us. We enjoyed meeting some of our customers in person and we hope to meet more of you next year!

★ SALE ITEMS:

~ **FREE SHIPPING!! HOT!**

One week only! From Monday Aug. 4th to Monday Aug. 11th get FREE shipping on any order excluding wax, glass, & bulk sand.

~ **FREE ½ oz. Sniffie Samples!**

Every order of \$100 or more will receive a free sniffie of your choice! Plus new customers get 3 free sniffies on your first order! Perfect for just sniffing a new scent, or even enough to do a small test candle! See our message board for more details!

~ **Fragrance Special!** Buy ten 16 oz fragrances and **get a 16 oz bottle of any regular \$13.95 fragrance for FREE!!** Offer good til the end of the month!

★ WEBSITE NEWS:

Customer of the Month:

Deborah Ahlers

Congrats & enjoy your BC Bucks!



TIP OF THE MONTH:

Lip Balm Tip!

Gather a handful of lip balm tubes together, securing with a rubber band. Then pour your balm slowly into the tubes. I find that using a small measuring cup with a pouring lip works best. You can get quite a few filled quickly. I save the big rubber bands from my newspapers.

From, *Laura Cox*

Don't Forget...

You must mention the newsletter specials when ordering to receive the sale price!

Do you have a "Tip of the Month" to share? Send it in to us at Tips@candlesupply.com and you could **win \$25 in BC Bucks!**

We love to hear your suggestions on new scents and products! Looking for a product we don't have? Use our product suggestion form & let us know!

Try our website search to find what you need fast!

Track your order online from our website!

As always, we appreciate your patronage and look forward to being of service to you!

Doneen & Rich & The BC Crew!

All sales & specials published in this issue are good until date of the next published newsletter issue unless otherwise noted.

Bitter Creek..... Finding New Ways to Serve You Better!