



Candle Supply, Inc.

"The Candlemakers Superstore!"

# June 2004 Newsletter!

Volume 6, Issue 6

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WEBSITE:

[www.candlesupply.com](http://www.candlesupply.com)

Call Toll Free:

1-877-MELT WAX

## Bonus Scent of the Month:

**Mulled Cider**

Buy 4 lbs. of any regular priced fragrance, and get 1 lb of the bonus scent for only **\$ 8.00!**

## SAVER SAMPLERS!

### The Dozen Deal: 12 for \$20.00!

Pick 12 different 1 oz. scents of your choice! A perfect way to try our new scents, or some old ones too!

*\*Limit 2 oz. ea. scent per customer please.*

### Half Dozen Deal:

Buy five different 1 oz. scents and get a 6th one **FREE!**

*\*Not applicable to sale priced scents.*

### FREE Sniffies!

Every order over \$100 gets a free ½ oz scent sample of your choice!



### Don't Forget

You must mention the newsletter specials when ordering to receive the sale price!

## ★ NEW PRODUCTS:

~ Astorlite 101 Wax! **COOL** Container blend that will hold up to 20% fragrance!

~ Astorlite 123 Wax! One pour container blend!

~ New Closeout Potpourri! Only \$3.00 per pound!

~ New E-Book!  
"Stop Burning Time & Money in Your Candle Business", by Jean Ann Herley. Finally a book about the business end of things! This is not the typical "how to make candles" book! Get your copy during a special introductory price from this Friday June 4th til Tuesday June 8th!

## ★ IN THE WORKS...

~ Funnel Cake  
~ Butter  
~ Whipped Cream  
~ And More being tested!

## ★ MIX OF THE MONTH

**NEW!** Each month we will be posting a new scent blend idea for you to try! This month's blend:

Crème Café  
50% Fresh Brewed Coffee  
50% Crème Brulee

## ★ NOTES:

Don't forget to look for us next month at the IGCA convention in Colorado! See [www.igca.net](http://www.igca.net) for details!

## ★ SALE ITEMS:

### Closeout Blowout!

All closeout scents are \$2.00 off per pound this month! Stock up before they're gone!

### Summer Sizzler Sale!

This month, get 1 oz. samples for only \$1.00 of all of our Summer scents! Citronella, Coconut, Cucumber, Dreamsicle, Fresh Cut Grass, Hawaiian Paradise, Honeydew Melon, Pink Grapefruit, Sex on the Beach, Summer Citrus, Summer Romance, Sunset, Tidal Wave™, Tropical Cooler, and Wild Watermelon!

Crushed Corn Cob on Sale!  
\$1.00 off a 12 lb. bag!

Double Sniffie Days!  
From now til the end of this month get two free sniffies with every order of \$100 or more!

(sales end at midnight central 6/30)  
**Must mention newsletter specials!**



## TIP OF THE MONTH:

Sometimes after pouring your container candles do you have an ounce or two of left over wax? I keep a container with a wick in place and pour the left over in it. You will then end up with a candle in multiple colors and scents! Great sellers and gifts! And nothing wasted! If making multiple batches at the same time be sure wax has harden before adding the next layer.  
Thanks Heather B!  
**You've won \$25 in BC Bucks!**

## CONTESTS:

Customer of the Month!  
All online orders of \$50 or more are automatically entered each month to **win \$10 in BC Bucks!**

### This Month's Winner:

**Kelli Kannberg**

Do you have a "Tip of the Month" to share?

Send it in to us at [Tips@candlesupply.com](mailto:Tips@candlesupply.com)

and you could

**Win \$25 in BC Bucks!**



## NOTES:

**Don't forget...  
Father's Day is  
June 20th!  
Try some of our  
masculine  
fragrances!**

As always, we appreciate your patronage and look forward to being of service to you!

**Doneen & Rich  
& The BC Crew!**

*All sales & specials published in this issue are good until date of the next published newsletter issue unless otherwise noted.*

Bitter Creek..... Finding New Ways to Serve You Better!