



"The Candlemakers Superstore!"

February 2006 Newsletter!

Volume 8, Issue 2 February 1, 2006 (12:00 pm cst)

WEBSITE:
www.candlesupply.com
Call Toll Free:
1-877-MELT WAX

Bonus Scent of the Month:

Enchanted Vanilla

Buy **5 lbs.** of any regular priced fragrance, and get 1 lb of the bonus scent for only **\$ 8.95!**

SAVER SAMPLERS!

The Dozen Deal:

12 for \$20.00!

Pick 12 different 1 oz. scents of your choice! A perfect way to try our new scents, or some old ones too!

**Limit 2 oz. ea. scent per customer please.*

Half Dozen Deal:

Buy five different 1 oz. scents and get a 6th one **FREE!**

**Not applicable to sale priced scents.*

FREE Sniffies!

Every order over **\$50** gets a Free 1/2 oz scent sample of your choice!



Don't Forget

You must mention the newsletter specials in comment section of cart, or on phone when ordering to receive the sale prices!

★ NEW PRODUCTS:

~ Suspending Shower Gel
It's here! In stock now!

This is not the same as the formula we had in the past. This new formula is thick enough to suspend exfoliates, yet it's easy to mix! It's got a jelly-like texture and is a clear gel with air bubbles. It provides a rich creamy lather which is moisturizing enough to shave with! Available by the gallon and also in a 4 oz sample size for testing!

~ Sweaters for Bears

10 new designs! Great to dress up your wax dipped bears for Valentine's Day, Birthdays, Spring, St. Patty's Day, & more!

★ COMING SOON:

~ Hand Sanitizer Gel!
Kills germs on hands without soap!

~ New Candle Dye Blocks!

28 exciting colors in a pigment free block that blends beautifully! Have problems with undissolved specs of dye in your pot? Try these! Blocks are scored for easy breaking!



COMPANY NEWS:

Registration for the BC Convention is now open! Join us on May 19 & 20th for demos on candle, soap and bath & body making, as well as marketing, packaging & more! Space is limited so sign up now! candlesupply.com/BCconvention.htm



BC Book Club!

Book of the Month **20% Off!**
This month's book is:

Naturally Creative Candles
by Letty Oates



FOOD FOR THOUGHT:

Never mind what others do; do better than yourself, beat your own record from day to day, and you are a success. -
William J.H. Boetcker



SALES:

You must use sale codes when ordering for sales to be applied!

~ Seamless Mold Sale!

All Seamless Aluminum Pillar Molds on sale 15% off!

Code: **Mold**

~ Pouring Pot Sale!

All 4 lb Aluminum Pouring Pots are Buy 3 Get 1 FREE!

Code: **Pour**

~ Kiss Kwenchers Flavor Sale!

Buy five different 1 oz bottles, get a 6th one FREE!

Code: **Flavor**

*Sale starts February 1st, 12:00am, Ends February 28th, 11:59pm CST. No rain checks, backorders or backdating. Special applies to orders placed during the special only, and on in stock items only. No exceptions.



MIX OF THE MONTH:

This month's Scent blend:

Clover Lily

1/2 Clover Leaf

1/2 Lily of the Valley



TIP OF THE MONTH:

I have found that keeping track of customer refills is most convenient by using a rolodex or card index file box. Alphabetize by customer name and when doing a refill just record the jar size, wick size used and scent. I have a record of exactly what I did in that particular jar and scent if I ever need to adjust the wick size or duplicate again for that customer. I can also keep a record of customers favorite scents.

Thanks to Kris Hines
You've won \$25 in BC Bucks!



CONTESTS:

Customer of the Month!

All online orders of \$50 or more are automatically entered each month to win **\$10 in BC Bucks!**

This Month's Winner:

Deena Reherman

P.S. For the curious, yes last month's winner is indeed a real live person & a valued customer ☺



Do you have a "Tip of the Month" to share?

Send it in to us at

Tips@candlesupply.com

and you could

Win \$25 in BC Bucks!



NOTES:

Happy Valentine's Day!



From Bitter Creek

As always, we appreciate your patronage and look forward to being of service to you!

Doneen & Rich & The BC Crew!

All sales & specials published in this issue are good until date of the next published newsletter issue unless otherwise noted.

Bitter Creek..... Finding New Ways to Serve You Better!