



"The Candlemakers Superstore!"

# February 2005 Newsletter!

Volume 7, Issue 2 February 1, 2005 (12:00 am cst)

WEBSITE:

[www.candlesupply.com](http://www.candlesupply.com)

Call Toll Free:

1-877-MELT WAX

## Bonus Scent of the Month:

**Victorian Rose**

Buy **5 lbs.** of any regular priced fragrance, and get 1 lb of the bonus scent for only **\$ 8.95!**

## SAVER SAMPLERS!

### The Dozen Deal:

**12 for \$20.00!**

Pick 12 different 1 oz. scents of your choice! A perfect way to try our new scents, or some old ones too!

*\*Limit 2 oz. ea. scent per customer please.*

### Half Dozen Deal:

Buy five different 1 oz. scents and get a 6th one

**FREE!**

*\*Not applicable to sale priced scents.*

### FREE Sniffies!

Every order over **\$50** gets a **Free** ½ oz scent sample of your choice!



### Don't Forget

You must mention the newsletter specials when ordering to receive the sale price!

## ★NEW PRODUCTS:

~ **New Fragrances In Stock!**

### \* Key Lime Pie is back!

You asked for it, you got it! This is THE famous BCN Key Lime Pie! We were able to get this formula released to us and it will be a permanent part of our regular line! This to die for scent is safe in soap & lotion and has incredible scent throw!

### \* Lime Leaf & Lily

The fragrant leaves of the Kaffir Lime from Tropical Thailand are often used to give Thai foods a unique and fresh flavor. Here we've blended this exquisite green fragrance with the delicate aroma of white Lilies to create a complex, fresh scent that's bursting with spring! Tested in soy with wonderful throw, and also fabulous in bath & body products!

### ~ New Closeout Scents:

Blueberry Cobbler, Ocean Breeze, Sugar & Spice, Tropical Bloom, Vanilla & Spice!

~ EcoSoya CB Advanced is here! Extreme resistance to frosting and "wet spots". Contracts slightly to produce a uniform beautiful appearance, requires only one pour, has an excellent scent throw with both fragrances and essential oils, and a creamy white appearance. Smooth tops and an even smooth burn pool with consistent color retention.

### ~ Dry Oil Body Spray is here!

Cyclomethicone is a multi use product that can be used as a dry oil body spray, hair shine & defrizz spray, or use as an additive in lotions to add a powdery silky feel! Also a great detangler additive for hair conditioners! Can also be used as a linen/room spray! FO's mix in easily with no clouding or separation!

~ IGI 1945 is here! Finally the hot new one pour wax everyone has been waiting for!

## ★SALE ITEMS:

~ Overstock Holiday Scent Sale! The following scents are all \$1.00 off per pound this month!: Happy Holidays, Hollyberry, Oh Christmas Tree, and Old Fashioned Christmas

## ★NEWS:

### ~ We're going postal!

Oh no... you just placed an order the other day but you forgot a couple of small items! You hate to ship them by themselves due to the cost of UPS... *no problem!* We have now implemented a new system for shipping U.S. Priority Mail for small items (under 1 lb) for only \$3.95! With UPS a 1 lb package costs a minimum average of \$6.50 (depending on area)... so this will save you an average of \$2.55 every time you need a small item in a hurry! So if you forgot a couple of dyes, or maybe a pack of wicks, or you just want to order a few fragrance samples... Go Postal with us!

## ★MIX OF THE MONTH:

This month's blend:

### Hope Chest

75% Cedar Wood

25% Victorian Rose



## TIP OF THE MONTH:

When more than one person is making candles in your shop, it's sometimes hard to keep track of who has made what. So what we do is have an inventory sheet with each scent we carry and the types of candles that we make. We created a chart, with the spaces left blank, then we laminated the sheet, and we use grease pencils to write in what needs to be made! We can just wipe the inventory sheet clean and use it again for our next big order! No more confusion! Thanks to Lisa Wozniakowski sisters3candles.com  
*You've won \$25 in BC Bucks!*

## CONTESTS:

### Customer of the Month!

All online orders of \$50 or more are automatically entered each month to **win \$10 in BC Bucks!**

### This Month's Winner:

**Kimberly Mazzola**

Do you have a "Tip of the Month" to share?

Send it in to us at [Tips@candlesupply.com](mailto:Tips@candlesupply.com)

and you could

**Win \$25 in BC Bucks!**



## NOTES:

**Happy Valentine's Day!**



**From All Of Us At Bitter Creek!**

As always, we appreciate your patronage and look forward to being of service to you!

**Doneen & Rich & The BC Crew!**

*All sales & specials published in this issue are good until date of the next published newsletter issue unless otherwise noted.*

Bitter Creek..... Finding New Ways to Serve You Better!

