



Candle Supply, Inc.

"Where Creativity Flows"

# January 2010 Newsletter!

Volume 12, Issue 1 January 4, 2010 (12:00 am cst)

WEBSITE:

[www.candlesupply.com](http://www.candlesupply.com)

Call Toll Free:

1-877-MELT WAX

## Bonus Scent of the Month:

**Frost Bite**

With any order of \$50 or more, get 1 lb of the bonus scent for **only \$ 9.95!**

## SAVER SAMPLERS!

**Baker's Dozen: 13 for \$20.00!**

Pick 13 different 1 oz. scents of your choice! A perfect way to try our new scents, or some old ones too!

\*Limit 2 oz. ea. scent per customer please.

**Half Dozen Deal:** Buy five different 1 oz. scents and get a 6th one **FREE!**

\*Not applicable to sale priced scents.

**FREE Sniffies!**

Every order over \$50 gets a Free 1/2 oz scent sample of your choice!\*

\*WYW scents not included.



**Don't Forget**

You must mention the newsletter specials in comment section of cart, or on phone when ordering to receive the sale prices!

## ★ NEW PRODUCTS!

~ Wall Plug-in Ceramic Tart Warmers in 4 colors!

~ New Closeout Containers! 2 new Llbey Jars and new 10 oz Candle Tins!

## ★ COMPANY NEWS!

~ **New Year... New Site!**

Yes you heard us right... our new shopping cart at BCN is finally here! It's been in the works for quite awhile and we know it's long overdue. We apologize for the wait, and we hope you'll enjoy some of the new features, such as online order status, wish lists and our new [reward points program!](#)

~ **Lower Priced Fragrances!**

All fragrance oils have been **reduced by \$1.00 per pound!** You no longer have to buy 5 pounds to get the \$1.00 discount... this is now our regular everyday pricing!

## 🐾 MIX OF THE MONTH:

**Pink Couture**

1/2 Pink Sugar type  
1/2 Juicy Couture type



**DID YOU KNOW?**

We ship freight on bulk orders! If you're ordering enough product to fill a pallet or more, ask us for a trucking quote to save money on shipping!



Visit us on Facebook, Twitter, Blogspot, Myspace, Ebay, and FriendFeed! Don't forget to download our free toolbar!



## 🔥 SALE SPECIALS:

No special code required for the following special offers:

~ Get a 16 oz Closeout Fragrance FREE with any order of \$100 or more!

~ Get a FREE case of 24 Cobalt Blue closeout Tumblers with any order of \$200 or more!

Sale starts Jan. 1<sup>st</sup> 12:00 am CST and ends on Jan. 31<sup>st</sup> at 11:59 pm CST. Special applies to orders received during these days and times, and on in stock items only. No rain checks or back orders.

## 🕯️ MOLD OF THE MONTH!

Mold of the Month 20% Off!



Seamless Aluminum  
2 x 3"  
Pillar Mold

## 🕯️ TIP OF THE MONTH:

On my customers' invoices, I include 2 different sniffie samples by typing the name of the scents on the invoice, and below the scents I would stick 2 glue dots, peel the paper off the top of them, dip a cotton swab in the fragrance oil and smear some fragrance on the glue dot, let it dry and then stick the paper back on the top of the glue dots. That way the customer can peel the paper off and smell the fragrance sample. This idea really generates new orders.

Thanks,  
Lisa Yee



## CONTESTS:

Customer of the Month!

All online orders of \$50 or more are automatically entered each month to win **\$10 in BC Bucks!**

This Month's Winner:

**Karen J. Bietsch**



Do you have a creative and original "Tip of the Month" to share? Send it in to [Tips@candlesupply.com](mailto:Tips@candlesupply.com) and you could **Win \$25 in BC Bucks!**



## NOTES:



**Happy New Year!**

As always, we appreciate your patronage and look forward to being of service to you!

**Doneen & Rich & The BC Crew!**

Interested in wine, beer or cheese making? Visit



Bitter Creek... Finding New Ways to Serve You Better!