



"The Candlemakers Superstore!"

January 2005 Newsletter!

Volume 7, Issue 1 December 29, 2004 (11:00 pm cst)

WEBSITE:

www.candlesupply.com

Call Toll Free:

1-877-MELT WAX

Bonus Scent of the Month:

Fresh Baked Bread

Buy **5 lbs.** of any regular priced fragrance, and get 1 lb of the bonus scent for only **\$ 8.95!**

SAVER SAMPLERS!

The Dozen Deal:

12 for \$20.00!

Pick 12 different 1 oz. scents of your choice! A perfect way to try our new scents, or some old ones too!

**Limit 2 oz. ea. scent per customer please.*

Half Dozen Deal:

Buy five different 1 oz. scents and get a 6th one

FREE!

**Not applicable to sale priced scents.*

FREE Sniffies!

Every order over **\$50** gets a **Free** ½ oz scent sample of your choice!



Don't Forget

You must mention the newsletter specials when ordering to receive the sale price!

★NEW PRODUCTS:

~ **New Fragrances In Stock!**

* Wildberry Zinger Tea

This fragrance smells just like the tea by Celestial Seasonings!

* Pineapple Blossom

This is a smooth tropical floral like no other! Excellent in soy wax and bath & body products!

~ Decorative Candle Warmer Rings! These cute cast resin rings fit on our ceramic candle warmer plates. Dress your warmers up with a cute winter scene of snowmen & pine trees! (Warmer not included).

★NEWS:

Over the past few years, we have experienced numerous increases in our costs, but we have kept our fragrance prices the same. In order to avoid having to raise our low prices, we are changing our Mix & Match discount deal: Buy 5 pounds or more and get \$1.00 off per pound. This discount will apply only on 16oz bottles, and you can mix or match from our Regular line, Designer Types, AromaMoods™, GelAromas™ and now including our Closeouts! Our Bonus Scent of the Month deal has changed to \$8.95 when you buy 5 pounds or more of ANY fragrances from ANY of our lines (now including closeouts!). And we have changed our Free Sniffie deal to every order over \$50 (instead of \$100) gets a Free ½ oz Sniffie Sample! These changes will be in effect as soon as our shopping cart & computer is adjusted over the next few days. Thank you for your understanding and support!

~ EcoSoya CB120 is being discontinued by the manufacturer. We have purchased the last remaining batch, so once our supply is gone we will no longer be able to get any more. So if you use this wax, stock up now and use this time to start testing our other soy waxes!

★SALE ITEMS:

~ **Kick Off the New Year Sale!**

When the clock strikes midnight on New Year's Eve, get ready to save!

All orders over \$50 will get 5% off!

Order over \$100 and get 7% off!

Order over \$200 and get 10% off!

(total of order before shipping)

Sale excludes wax. Discounts not valid on bulk items such as 35 lb bags of sand, vybar, stearic, etc., or pallet prices. Sale is in effect until Saturday January 8th at 11:59pm central time. No exceptions, back orders or rain checks.

★NOTES:

Holiday Hours -

We will be closed on Dec. 30th thru Jan. 1st for year end inventory & New Year's Day. We will reopen on Monday January 3rd.

★MIX OF THE MONTH:

This month's blend:

Snickerccino

75% Snickerdoodle

25% Cappuccino Brulee



TIP OF THE MONTH:

To Color, or to Discolor?

To avoid worrying about FO's discoloring your white bears, I have gone to coloring all of the white ones. I dye the wax just as I would for making candles. That way you can have a colored bear to match the scent just like you do the candles, and there is no more worrying about discolored bears. People LOVE the different colors. I even got fancy and made a red, white, and blue one.



Thanks to Todd Hansen
T&N Candle Works

You've won \$25 in BC Bucks!

CONTESTS:

Customer of the Month!

All online orders of \$50 or more are automatically entered each month to **win \$10 in BC Bucks!**

This Month's Winner:

Angela B. Mercer

Do you have a "Tip of the Month" to share?

Send it in to us at

Tips@candlesupply.com

and you could

Win \$25 in BC Bucks!



NOTES:

Happy New Year!



**From All Of Us
At Bitter Creek!**

As always, we appreciate your patronage and look forward to being of service to you!

**Doneen & Rich
& The BC Crew!**

All sales & specials published in this issue are good until date of the next published newsletter issue unless otherwise noted.

Bitter Creek..... Finding New Ways to Serve You Better!